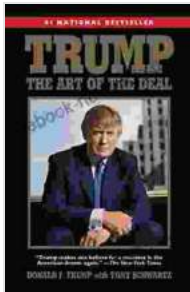


Trump: The Art of the Deal - A Comprehensive Overview



Trump: The Art of the Deal by Donald J. Trump

★★★★☆ 4.7 out of 5

Language	: English
File size	: 14886 KB
Text-to-Speech	: Enabled
Screen Reader	: Supported
Enhanced typesetting	: Enabled
X-Ray	: Enabled
Word Wise	: Enabled
Print length	: 386 pages



Trump: The Art of the Deal is a 1987 book by Donald Trump and journalist Tony Schwartz. It became a bestseller and has been translated into more than 40 languages. The book provides insights into Trump's business philosophy and negotiation techniques.

Key Takeaways

The key takeaways from Trump: The Art of the Deal include:

- **Think big.** Trump believes that it is important to set ambitious goals and to never give up on them. He writes, "The only way to guarantee failure is to quit."
- **Be prepared.** Trump emphasizes the importance of being prepared for negotiations. He writes, "The better prepared you are, the more likely you are to succeed."

- **Use leverage.** Trump believes that it is important to use leverage to your advantage in negotiations. He writes, "The key is to find a way to make the other side need you more than you need them."
- **Don't be afraid to walk away.** Trump believes that it is important to be willing to walk away from a negotiation if you are not satisfied with the terms. He writes, "If you're not happy with the deal, don't be afraid to walk away."

Criticisms

Trump: The Art of the Deal has been criticized for being self-promotional and for exaggerating Trump's accomplishments. Critics have also accused Trump of using unethical tactics in his business dealings.

Overall

Trump: The Art of the Deal is a controversial book that has been both praised and criticized. However, there is no doubt that it is a fascinating look into the mind of one of the most successful businessmen in the world.

Further Reading

- [Trump: The Art of the Deal on Wikipedia](#)
- [The New York Times review of Trump: The Art of the Deal](#)
- [The Washington Post review of Trump: The Art of the Deal](#)

Trump: The Art of the Deal by Donald J. Trump

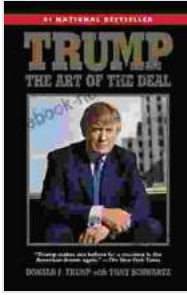
★★★★☆ 4.7 out of 5

Language : English

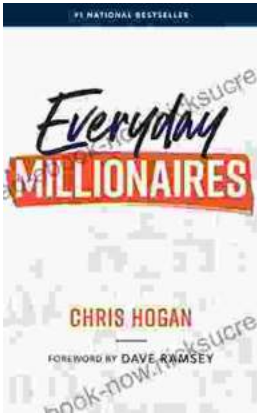
File size : 14886 KB

Text-to-Speech : Enabled

Screen Reader : Supported

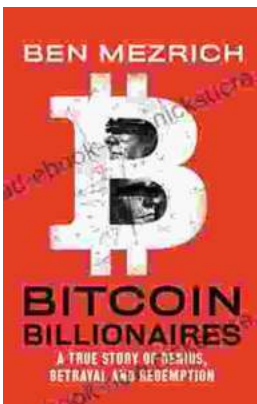


Enhanced typesetting : Enabled
X-Ray : Enabled
Word Wise : Enabled
Print length : 386 pages



Chris Hogan: The Everyday Millionaire Who Shares His Secrets to Financial Success

Chris Hogan is an Everyday Millionaire who shares his secrets to financial success. He is the author of the bestselling book "Everyday Millionaires," which has sold over 1...



The True Story of Genius, Betrayal, and Redemption

In the annals of science, there are countless stories of brilliant minds whose work has changed the world. But there are also stories of...