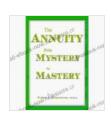
### THE ANNUITY FROM MYSTERY TO MASTERY

An annuity is a contract between an insurance company and an individual or group. The individual or group makes a lump sum payment or a series of payments to the insurance company, and in return, the insurance company agrees to make regular payments to the individual or group for a specified period of time or for the rest of their lives.

Annuities can be a valuable part of a retirement plan because they provide a guaranteed stream of income that can help to protect against the risk of outliving your savings. Annuities can also be used to supplement other sources of retirement income, such as Social Security benefits or a pension.

There are many different types of annuities, each with its own unique features and benefits. Some of the most common types of annuities include:



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by Katherine Flannery

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- Immediate annuities: Immediate annuities begin paying out income immediately after the purchase.
- Deferred annuities: Deferred annuities allow you to accumulate money for a period of time before you start receiving payments.
- Variable annuities: Variable annuities are invested in a portfolio of stocks, bonds, or other investments. The value of the annuity will fluctuate with the performance of the underlying investments.
- Fixed annuities: Fixed annuities are invested in a portfolio of bonds or other fixed-income investments. The value of the annuity will not fluctuate with the performance of the underlying investments.
- **Single-premium annuities:** Single-premium annuities are purchased with a single lump sum payment.
- Flexible-premium annuities: Flexible-premium annuities allow you to make multiple payments over time.

When evaluating annuities, it is important to consider the following factors:

- The insurance company: The financial strength and reputation of the insurance company is important because it will determine the safety of your investment.
- The type of annuity: The type of annuity that you choose will depend on your individual needs and goals.
- The investment options: If you choose a variable annuity, you will need to consider the investment options that are available and the fees that are associated with them.

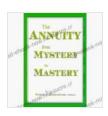
- The fees: Annuities can have a variety of fees, including sales charges, surrender charges, and administrative fees. It is important to understand all of the fees that are associated with an annuity before you purchase it.
- The tax implications: Annuities are taxed differently depending on when and how the payments are made. It is important to understand the tax implications of an annuity before you purchase it.

Annuities can be a valuable part of a retirement plan, but they are not right for everyone. Here are some factors to consider when deciding if an annuity is right for you:

- Your age: Annuities can be a good option for people who are nearing retirement or who are already retired.
- Your financial situation: Annuities can provide a guaranteed stream of income that can help to protect against the risk of outliving your savings.
- Your risk tolerance: Annuities can be a good option for people who are not comfortable with taking on a lot of investment risk.
- Your goals: Annuities can be used to achieve a variety of goals, such as providing a guaranteed stream of income, supplementing other sources of retirement income, or leaving a legacy to your heirs.

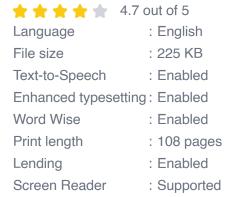
If you are considering purchasing an annuity, it is important to talk to a qualified financial advisor. A financial advisor can help you to understand the different types of annuities, evaluate your individual needs and goals, and decide if an annuity is right for you.

Annuities can be a complex and confusing financial product, but they can also be a valuable part of a retirement plan. By understanding how annuities work, how to evaluate them, and how to decide if an annuity is right for you, you can make an informed decision about whether or not to purchase an annuity.

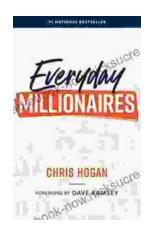


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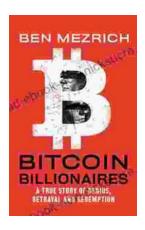






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