

# 7 Agreements Entrepreneurs and Leaders Make to Build Teams That Accelerate



## The People Part: Seven Agreements Entrepreneurs and Leaders Make to Build Teams, Accelerate Growth, and Banish Burnout for Good by Annie Hyman Pratt

★★★★★ 5 out of 5

Language : English  
File size : 7310 KB  
Text-to-Speech : Enabled  
Screen Reader : Supported  
Enhanced typesetting : Enabled  
Word Wise : Enabled  
Print length : 288 pages



In today's competitive business landscape, it is more important than ever for entrepreneurs and leaders to build high-performing teams. Teams that are able to communicate effectively, collaborate seamlessly, and hold each other accountable are more likely to achieve success. However, building a team of this caliber does not happen by accident. It requires a conscious effort and a commitment to making certain agreements.

In this article, we will explore seven key agreements that entrepreneurs and leaders can make to build teams that accelerate. These agreements cover a range of topics, from communication and collaboration to accountability and trust. By implementing these agreements, leaders can create a team culture that drives innovation, productivity, and results.

## **1. We will communicate openly and honestly**

Open and honest communication is the foundation of any successful team. When team members feel comfortable sharing their thoughts and ideas, they are more likely to be creative and innovative. They are also more likely to be receptive to feedback and constructive criticism. To foster open communication, leaders should create a safe and supportive environment where team members feel respected and valued.

## **2. We will collaborate effectively**

Collaboration is essential for teams to achieve their goals. When team members work together effectively, they can leverage their individual strengths and expertise to create something greater than the sum of its parts. To promote collaboration, leaders should create opportunities for team members to share ideas and work together on projects. They should also encourage team members to help each other out and to celebrate each other's successes.

## **3. We will hold each other accountable**

Accountability is another key ingredient for team success. When team members know that they are accountable for their actions, they are more likely to be motivated and to perform at their best. To create a culture of accountability, leaders should set clear expectations and goals for team members. They should also provide regular feedback and support to help team members achieve their goals.

## **4. We will trust each other**

Trust is the glue that holds teams together. When team members trust each other, they are more likely to be willing to share their ideas, collaborate

effectively, and hold each other accountable. To build trust, leaders should be honest and transparent with their team members. They should also keep their promises and be reliable. Over time, trust will develop naturally as team members see that they can count on each other.

## **5. We will be committed to continuous improvement**

In today's rapidly changing business environment, it is essential for teams to be committed to continuous improvement. This means that team members are constantly looking for ways to improve their processes, products, and services. To foster a culture of continuous improvement, leaders should encourage team members to experiment and take risks. They should also provide feedback and support to help team members learn from their mistakes.

## **6. We will celebrate our successes**

It is important for teams to celebrate their successes, both big and small. Celebrating successes helps to build team morale and motivation. It also helps to reinforce the team's culture and values. To celebrate successes, leaders should take the time to acknowledge team members' contributions and to reward them for their hard work. Celebrations can be big or small, formal or informal. The most important thing is that they are meaningful to the team.

## **7. We will learn from our failures**

Failure is a natural part of the learning process. Teams that are able to learn from their failures are more likely to be successful in the long run. To create a culture of learning, leaders should encourage team members to be open about their mistakes. They should also provide feedback and support

to help team members learn from their experiences. Over time, teams that are willing to learn from their failures will become more resilient and better equipped to handle future challenges.

By making these seven agreements, entrepreneurs and leaders can build teams that are capable of great things. These teams will be able to communicate effectively, collaborate seamlessly, and hold each other accountable. They will also be committed to continuous improvement and to learning from their failures. As a result, these teams will be more likely to achieve their goals and to drive success for their organizations.



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